

Ivan Jiménez Aira

MANAGING DIRECTOR AT BIZKAIA TALENT

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Summary

Versatile director and dedicated, with six years experience as Managing Director in an organization with international expansion and close relationship with all the Basque network of science and technology and building connections with European and worldwide organizations focused on Talent Attraction. Offering 10 years of leadership experience in the business insurance sector, with Spain's #1 insurance company M.A.P.F.R.E SAS.

- Cofounder of the European Regional Talent Mobility Network (EuReTalent Network)
 - Promoter and creator of the first Dual Career Centre in the Spanish State. "Bebasque Dual Career Centre"
 - Promoter and creator of the Bebasquetalentnetwork, the biggest network of professionals related to the Basque Country, with more than 7.000 people in 80 Countries around the world.
 - Entrepreneur and cofounder of Suministros Textiles Etxetik SL
 - Initiate and promote cross-functional collaboration and partnership to achieve superior performance and efficiency in line with corporate growth and profitability objectives.
 - Demonstrated ability to manage new business development, policy renewals, and claims management for a multimillion-Euro portfolio of medium to large-sized companies.
 - Broad exposure to business insurance requirements, risks, and issues in many industries, including automotive, energy, construction, and shipping, among others.
 - Leadership track record as co-founder of Soineko, a successful online apparel company.
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Experience

MANAGING DIRECTOR at BIZKAIA:TALENT

September 2011 - Present (4 years 9 months)

With the support of the Department for Economic Development of the Provincial Council of Bizkaia, and the largest basque enterprises, technology and research centres and all the basques universities, bizkaia:talent was established in 2005 as a non-profit organisation with a clear mission: to foster and facilitate the implementation of the necessary conditions for attracting, connecting and retaining in the Basque Country highly qualified people in the areas of knowledge and innovation.

Owner at SUMINISTROS TEXTILES ETXETIK S.L.

September 2005 - September 2014 (9 years 1 month)

Issue Subscription Area Manager at MAPFRE EMPRESAS

March 2001 - September 2011 (10 years 7 months)

Education

HARVARD BUSINESS SCHOOL & ORKESTRA

MOC Microeconomics of Competitiveness:, Building the competitiveness of enterprises, clusters and territories, 2014 - 2014

DEUSTO BUSINESS SCHOOL

Master of Business Administration, MBA-ECONOMICS, 1999 - 2001

UNIVERSITY OF DEUSTO

Degree in Law & Economics, 1993 - 1999

ASTI LEKU IKASTOLA

Languages

English (Professional working proficiency)

French (Professional working proficiency)

Basque (Euskera) (Native or bilingual proficiency)

Spanish (Native or bilingual proficiency)

Skills & Expertise

Business Strategy

Negotiation

New Business Development

English

French

Euskera (Basque language)

Management Consulting

Team Leadership

Business Planning

Team Management

Entrepreneurship

Change Management

Marketing Strategy
Leadership
Spanish
Management
Strategic Planning

Projects

ivan jimenez

September 2014 to Present

Members:Ivan Jiménez Aira, Saioa Landa, Idoia Postigo Fuentes, Amaia Garay Palacio, Cristina Shima, Oskar Gutierrez San Martin, Ziortza Olano Astigarraga, Juanjo Marcos

Analyzing the competitiveness of Bilbao's videogame cluster

February 2014 to June 2014

Members:Ivan Jiménez Aira, Iñigo Ruiz de Apodaca Sobrón, Jon Erdozia Castillejo, Izaskun Elizondo

Project for the MOC Microeconomics of Competitiveness course, designed by Harvard's Professor Michael E. Porter and imparted by Orkestra - Basque Institute of Competitiveness. The final report contains a competitive assesment that focuses in the videogame cluster existing in Bilbao. We studied both the region's and the cluster's competitiveness and made final recommendations based on the results of the analysis. It was presented in Deusto University (Bilbao) the 20th of June of 2014.

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[Contact Ivan on LinkedIn](#)